





+ MISSION

- EMISSION

Who we are. Where we come from. Where we want to go. We are myclimate. myclimate is an international initiative with Swiss roots. Established in 2002 as a spin-off of ETH Zurich, myclimate is today one of the world's leading providers of voluntary and high-quality carbon offset projects.

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DEAR FRIENDS OF MYCLIMATE

We look back on another successful year: myclimate has grown in all areas, both in terms of offset tons of CQ₂ and in the areas of climate education and Carbon Management Services. We are delighted by this development and see this as confirmation that we are on the right path, the path towards a low carbon society. It shows that good ideas based on voluntary action are still hugely popular in climate protection and in greater demand than ever. Quite in line with the motto: reduce and offset – do the one, while not having to do without the other.

We passed an important milestone in March 2011: myclimate customers have offset the one millionth ton of CO₂. This is a remarkable achievement, considering how small myclimate was four or five years ago. But we will not rest on our laurels. One million tons of CO₃ is just a drop in the ocean, because Switzerland alone emits more than 50 million tons per year. But equally large is the potential for carbon offset projects in developing countries. This is precisely where we start and enable sustainable cleantech solutions in regions that would otherwise have to continue to rely on fossil fuels. In the past year, the number of carbon offset projects in Switzerland and abroad was increased to more than 45. For instance, a project in west Kenya is new to the carbon offset project portfolio. There, myclimate promotes locally produced, efficient owers, which reduce wood consumption and contribute to preserving the unique vegetation and biodiversity of the Kakamega rainforest. They also emit less soot, which results in fewer infections of the respiratory tracts of women and children. More than 240,000 tons of CO₂ will be saved over the next seven years.

The Carbon Management Services unit also grew last year. For instance, an industry-specific solution for the hotel industry was launched in close cooperation with hotelleriesuisse, the Swiss Hotel Association. The individual hotel is accompanied on the route towards sustainable development by the myclimate performance management approach. For offsetting CO₂ emissions in the myclimate carbon offset project portfolio, the hotel is awarded the "myclimate neutral hotel" label.

Again, in 2010, the myclimate climate education was responsible for raising the awareness of employees. Together, feasible carbon offset measures are developed in the company and in everyday life. Independent implementation in the personal environment is thereby promoted. In addition, new projects for children and adolescents were initiated. The climate education project "climate pioneers" means that climate protection can be experienced in the classroom. In close cooperation with Bertrand Piccard and André Boschberg of Solar Impulse, climate pioneers are sought. This valuable climate education project offers classes from kindergarten through to upper school level the opportunity to implement their own carbon offset projects, and supports them in the development and implementation of their ideas.

The merger of myclimate and CLiPP in 2006 resulted in the creation of a powerful organisation, which has grown from three to four employees to a current workforce of more than 35 myclimate has become an internationally active, widely known and respected climate protection foundation, and has positioned itself with an economic approach in a highly contested market as the quality leading organisation. The high level of motivation with which our employees make their daily contribution to climate protection, be it in the offsetting unit, in the area of carbon management services or in climate education, is very encouraging. I wish to thank everyone for their commitment.

You as a customer, partner, member of the myclimate circle of friends which was established in 2010, donor or supporter make the success of myclimate possible. I would like to thank you for your valuable support last year. I hope that you will again work with myclimate towards a good climate this year.

With climate-friendly regards

R. Jehr

Chairman of the Foundation Board



+ ACTIVE - PASSIVE

MYCLIMATE AT A GLANCE

"Do the best and offset the rest": following this motto, myclimate calculates climate-impacting emissions, encourages the reduction of emissions and provides options to offset the remaining emissions in high-quality carbon offset projects.

Established in 2002 as an initiative of students and professors of ETH Zurich, myclimate is today one of the most important providers of voluntary carbon offset measures. All myclimate carbon offset projects in developing and emerging countries are registered under the Clean Development Mechanism and/or the Gold Standard. In the area of Carbon Management Services, carbon footprints and more comprehensive life cycle assessments are prepared and companies are supported in the development of strategies to reduce emissions using various tools. In numerous innovative and creative projects, myclimate's climate education shows how CO2 emissions can be avoided or reduced.

The headquarter of myclimate is in Zurich. myclimate is globally present with currently more than 45 projects and 11 representatives worldwide. The strategic committee is formed by the Foundation Board. A top calibre Patronage Committee, including the Noble Peace Prize laureate Muhammad Yunus, supports myclimate ideologically.

MYCLIMATE INTERNATIONAL

The network of myclimate representatives is growing. Three new partnerships were established in 2010. In the United Arab Emirates, myclimate is represented by Farnek Avireal. The my-climate partner in Japan is Econos, with whom myclimate Japan will be jointly established in 2011. myclimate Türkiye has resulted from the cooperation with the Erih company in Turkey.



MYCLIMATE IN GERMANY

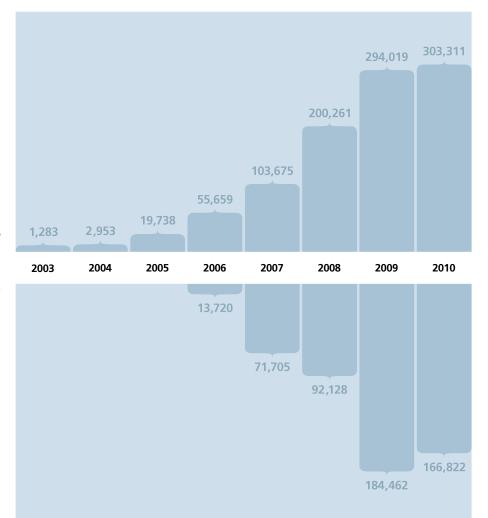
With myclimate Deutschland gGmbH, myclimate has a German subsidiary since the end of 2009. The non-profit organisation provides the same services in Germany as myclimate does in Switzerland. In its first year of operation, it helped numerous companies calculate and offset their emissions. What is pleasing as well is that the "Climate Laboratory" was also launched in Germany in autumn 2010.

Avoid. Reduce. Offset. myclimate engages itself globally in climate protection through education, consulting and the offsetting of greenhouse gas emissions in high quality carbon offset projects. As a non-profit organisation, myclimate operates both in a scientific and an economically oriented manner.

SOLD AND GENERATED CO₂ REDUCTIONS IN TONS

myclimate manages a database-based CO $_2$ register where all sold offsets as well as the expected and already achieved emission reductions from the carbon offset projects are recorded.

myclimate is committed to customers and partners to generate the certificates for emission reductions within two years from payment, and retire them within three years.



SOLD CO₂-REDUCTIONS IN TONS

GENERATED CO₂-REDUCTIONS IN TONS

+ DEEDS - WORDS

UPDATE: EFFICIENT STOVES IN PERU

The aim of the Qori Q'oncha programme, which is supported by myclimate and has been developed by Microsol, is to distribute efficient stoves in Peru. In 2011, it was registered as the world's first Gold Standard "Programme of Activities"

Under the management of Microsol in Lima and with the support of myclimate, several project partners in various regions of Peru are active in the carbon offset programme. Its primary aim is to improve the living conditions of the local population in the long term. This is made possible by introducing efficient stoves with chimneys. Consumption of wood that is not sustainably managed is also reduced. This results in a reduction of CO₂ emissions and protects the local

The population benefits in many ways from the new and very efficient stoves: due to the optimised design using clay bricks and other local materials, the efforts required for the time-consuming collection or purchase of firewood are reduced. As the new stoves are fitted with a chimney, the smoke is directed out of the house, thus having a positive effect on health compared with the traditional stoves which released dense smoke directly into the house

mvclimate employees from Switzerland and Lima regularly visit the project. The focus is on meetings with all project partners who are responsible for implementation, quality control and monitoring. In this way, myclimate can guarantee in-depth insight into the sophisticated system of monitoring and quality control. In 2009 and 2010, 29,000 locally produced efficient stoves in remote households were successfully incorporated in the programme. Thanks to the CO₂ offset funds from myclimate, Microsol plans to incorporate and produce 100,000 additional efficient stoves with chimneys in the near future. The implementation is carried out in social programmes, flanked by knowledge campaigns.

Project standard VER Programme of Activity Gold Standard

Emission reductions 175,000 t CO₂e

(initial sub-project, over 7 years)

Situation without Consumption of non-renewable project fuels

Project status Operation Project validation TÜV NORD

September 2008 Project start







UPDATE: EFFICIENT STOVES IN SOUTHWEST MADAGASCAR

myclimate supports the production and distribution of climate-friendly solar stoves and efficient stoves in order to counteract the advancing deforestation in Madagascar.

The Swiss-Madagascan "Association pour le Développement de l'Energie Solaire" (ADES) produces solar stoyes in the sunny southwest of Madagascar and sells them at a discounted price to local households. In 2011, ADES is celebrating its 10th anniversary.

The climate-friendly stoves save the local population the need to buy expensive charcoal and the time-consuming effort of collecting firewood. Women and children are less exposed to the hazardous air particles which occur when burning wood and charcoal. With the solar stoves, the fast-advancing and climate-impacting deforestation in Madagascar can be counteracted, consequently binding CO_2 . At the same time, the provinces in the southwest become less dependent on wood and charcoal

Despite the challenging political situation in Madagascar, the project to promote efficient stoves in the country is developing very well. Following the successful registration of the project with the Gold Standard, the first emission reduction certificates can be issued in 2011. The design of the efficient stoves has also been improved, thus enabling even more efficient use of the energy. These promising new stove models were launched in 2010.

In 2010, ADES opened in Morombe its fourth ADES centre in Madagascar - following Tuléar, Ejeda and Morondava.

Gold Standard VER Project standard

Emission reductions 190.672 t CO₂e

(over 7 years)

Situation without Consumption of non-renewable energy sources such as firewood and charcoal

Operation Project status Project validation TÜV SÜD

project

Project start January 2008



Useful. Feasible. Verifiable. Our carbon offset projects. myclimate develops and supports projects around the world which directly reduce greenhouse gases and thereby immediately protect the climate. At the same time, myclimate's carbon offset projects also contribute to sustainable development in the project region.

NEW: SOLAR LIGHTS IN RURAL ETHIOPIA

The installation of photovoltaic cells on the roofs of Ethiopian houses to generate power allows families access to electric light and therefore improves living conditions. The use of solar lighting instead of kerosene lamps results in the reduction of greenhouse gas emissions.





The aim of the project is to equip villages in Ethiopia with solar home systems in order to generate power for their light-ing. Nearly 100 per cent of the rural population live without access to a power supply and must therefore face major restrictions. After early dusk, a kerosene lamp is the only source of light – emitting little light but a lot of unhealthy soot. By replacing the former kerosene lamps with solar-powered LED lights, ecological, social and economic circumstances can be improved.

The education and training of the local population are important concerns of the Solar Power Foundation which implements the project on site. The International Solar Energy School was established in order to provide well-trained staff At the school, the solar technicians, who will work independently in the future, learn their craft in addition to accounting, planning and project management. They are subsequently able to install and maintain the solar home systems. 20 to 25 solar technicians are trained each year. After successfully completing the six months course, five graduates group together to establish their own solar centre.
The solar lights and solar home systems were developed and

tested before their first practical use in order to ensure their suitability for the rural circumstances in Ethiopia. The products must be repairable and meet high quality standards.

VER Programme of Activity. Project standard Gold Standard intended

50,000 t CO₂e per year **Emission reductions**

(over 7 years)

Use of kerosene lamps for Situation without liahtina project

Implementation Project status

Project validation Pendina

Project start January 2010





NEW: ENERGY-EFFICIENT STOVES IN KENYA

Locally manufactured, efficient Upesi stoves reduce wood consumption and contribute to the preservation of the unique vegetation and biodiversity of the Kakamega rain forest in Western Kenya. The stoves in comparison to conventional stoves have a clean combustion process and therefore emit less soot. This results in fewer respiratory tract infections in women and children.

62,000 efficient stoves are to be distributed over the coming seven years in rural households near the Kakamega forest. This rain forest is Kenya's last remaining indigenous forest and is home to a huge variety of unique and endangered animals and plants. The northern part is protected and belongs to the Kakamega National Park. The region surrounding the forest is one of the world's most densely populated rural regions – more than 500 people live in one square kilometre – and 90 per cent of the population depend on firewood and the existence of the rain forest. Since 1933, the Kakamega forest has reduced in size by almost 50 per cent.

Traditional, open, three-stone fireplaces have been used for cooking in the project region's households up until now. In order to reduce wood consumption and the poverty and unemployment prevalent in the region, a simple, affordable and locally manufacturable stove technology was therefore required and was found in the efficient Upesi stove

This natural ceramic stove is 35 to 50 per cent more efficient than the previous open fireplace. Local women's groups produce the stoves and sell them at a discounted price. The Stoves for Life project is developed and implemented by the American organisation Eco2librium in cooperation with the Kakamega environmental education programme.



Project standard VER. Gold Standard intended

Emission reductions 241 976 t CO26 (over 7 years)

Situation without Use of non-renewable biomass

fuels project

Project status Operation

Project validation Pendina

Project start

November 2010



NEW: POWER FROM BIOGAS IN THAILAND

In South Thailand, climate-impacting methane gas is collected in a large wastewater plant. The collected biogas is used to power the plant itself and the generated power is fed into the local grid.

The industrial processing of palm oil produces large quantities of wastewater. Before the project started, the wastewater at the Lamthap plant was treated anaerobically in open tanks, which is the standard and cheapest practice in the palm oil sector. But the anaerobic degradation of organic substances in wastewater results in climate-impacting methane emissions (twenty times more hazardous than CO₂), which up until now have entered the atmosphere unhindered

In the project, a CIGAR plant (Covered In-Ground Anaerobic Reactor) from the New Zealand-based company Waste Solutions Ltd has been installed. This ensures optimum anaerobic degradation of organic matter, whereby more methane gas (biogas) is generated for use in the reactor. The biogas is burnt in the power generator (952 kW). The resulting power is used to supply the plant itself and is also sold to the local grid operator, Provincial Electricity Authority. The sludge which deposits in the tank during power production can be siphoned off with the new plant and used as fertiliser on the fields. Univanich Palm Oil Public Co. Ltd, which oversees the project, has also been a member of the Roundtable for Sustainable

Palm Oil (RSPO) since May 2009 and is thereby committed to contribute to sustainable palm oil production.

Project standard CDM, Gold Standard

Emission reductions 170.000 t CO₂e (proportion of total reduction)

Methane emissions and Situation without

fossil power project Project status Operation

Project validation TÜV SÜD

Project start October 2008





- EMISSIONS

A TAILOR-MADE SOLUTION FOR EVERY INDUSTRY

Emissions are generated where goods are transported, where paper is produced, printed or further processed and where people stay overnight on trips. The industry-specific overall solution packages focus on the greenhouse gas emissions of the company and transform climate protection into a business opportunity.

The calculation of CO_2 emissions is the first step towards strategic resource and environmental management. myclimate supports companies in the collection of the relevant emission data on carbon footprinting, in the evaluation of its results and in the preparation of the information for decision-making processes.

The increasing Complexity of the business environment requires an adjusted and interlinked approach. For this reason, myclimate works with competent cooperation partners in the area of energy efficiency to show real potential savings. In addition, myclimate sensities employees in on-site training and develops as a team implementable measures for active climate protection. This integrated approach of the industry solutions thereby allows the optimisation of corporate energy consumption as well as emissions reduction and prevention. CO₂ emissions that cannot be reduced further are offset in high-quality myclimate carbon offset projects, whereby goods transport, printing or hotel accommodation become "climate neutral". The industry-specific myclimate "climate neutral" label, including tracking number, certifies a product or a service and thereby enables the transparent and credible consumer communication of a business commitment. As a reliable partner, myclimate thereby supports businesses in the long term in achieving their environmental targets in harmony with their overriding corporate targets.

ANYTHING THAT IS COUNTABLE IS MANAGEABLE

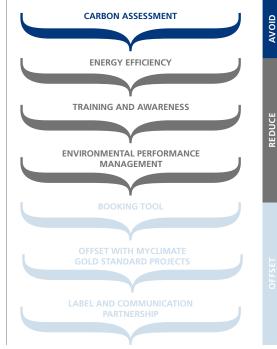
Responsible companies can no longer avoid facing climate change and becoming active for climate protection. Carbon Management Services (CMS) offers solution-oriented know-how which actively combines climate protection with business opportunities.

While business trips by plane are often the main emission source for service providers, for manufacturing companies, it is the individual products, the business operations and the supply and sales chains which are the main sources. Integrated in a carbon management concept, greenhouse gas analyses and comprehensive life cycle assessments provide key information for improvements in companies, products and services.

The calculations are carried out in accordance with the strictest international standards, such as the standard ISO 14040/44, PAS 2050 and GHG Protocol. Where necessary, external audits quarantee the quality of the calculations. Systematic analyses regarding greenhouse gases and environmental impact show where potential is available to increase efficiency in the production process or to create savings in resource consumption. In order to tap potential, Carbon Management Services develops specific customer platforms. Such IT-based information management systems promote transparency for decision-making processes and provide the basis for detailed reporting. All relevant data from the various technical and non-technical processes are permanently recorded and monitored. This makes CO₂ emissions visible and manageable.

With a platform for climate neutrality and labelling of products, CMS enables businesses to expand their product range with climate protection options and implement a credible communication. Non-reducible and unavoidable CO, emissions are offset in the high-quality myclimate carbon offset projects and the corresponding product, service or the entire business thereby becomes "climate neutral". The "climate neutral" label of myclimate, including tracking number, therefore supports companies which are not only committed to avoidance and reduction as part of an overall programme, but also internalise the costs of their emissions via offseting and thereby promote the market for renewable energies. These companies show their responsibility and are models for a future-oriented and credible market economy.

Selection of references 2010: Asis (Corporate Carbon Management), Odio (Product Carbon Footprinting), Migros (Life Cycle Assessment), Jungbunzlauer (Life Cycle Assessment) Swisscom (Verification). O. Kleiner ("filmate neutral") product with certification)



Analyse. Reduce. Offset. Carbon Management Services. Through carbon assessments and comprehensive life cycle assessments, the department Carbon Management Services (CMS) establishes the environmental footprint of products, services and companies and accompanies them in the long-term on the sustainability route through to certification with the "climate neutral" label. Furthermore, the myclimate industry-specific solutions for printing businesses, the transport, and the hotel industry were further developed and expanded in 2010.

PRINTING BUSINESSES

Some 60 printing businesses in Switzerland, the first printing business abroad, 19 benchmark reports: In 2010, mydimate further expanded its printing industry solution and thereby achieved another successful year. Together with Viscom, the biggest national association of the graphic industry, mydimate launched a comprehensive solution package for printing businesses and associated companies in 2008. Based on the wealth of its experience, mydimate also offers the entire process via the Internet: from calculating the carbon footprint of the printed matter to the automatic creation of the customer offer through to the generation of the confirmation and the "mydimate neutral printed matter" label.



Schweizerischer Verband für visuelle Kommunikation Association suisse pour la communication visuelle Associazione svizzera per la comunicazione visiva

CLIMATOP

climatop, founded in 2008 by myclimate and the Ökozentrum Langenbruck, again nominated CO₂-Champions in 2010. These include products that have a relevant and significantly lower CO₂ emissions and fulfil additional requirements of environmental and social standards. For instance, in 2010, these included nappies from Rossmann or the transport packaging of Chiquita bananas. Furthermore, climatop supports Migros in its product CO₂ declarations for its Migipedia online platform. climatop also managed to further establish itself globally as a technically competent partner. Using beer as an example, climatop and myclimate compared the calculation methods in various countries. Thanks to intensive efforts, it was also possible to stage the 5th Product Carbon Footprint World Summit in Zurich in April 2011. climatop is also top internationally



TRANSPORT

In the transport sector, demand for climate-friendly and sustainable transport is on the rise. The "green logistics" buzzword is on everyone's lips. No wonder: The share of global CO_2 emissions in logistics is estimated to be 20 per cent. This is because large warehouses and logistics platforms require the most energy.

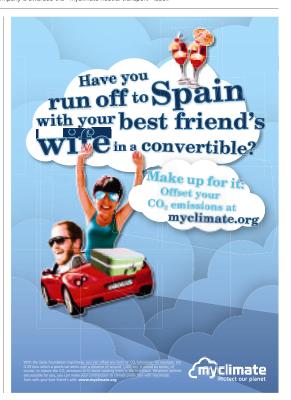
With the transport and logistics industry solution, the current condition of the fleet as well as the vehicles' diesel consumption and the logistics processes are examined on the basis of existing company data, and an annual success audit is carried out using Performance Management. This analysis examines in detail processes such as warehousing, loading and unloading procedures of the vehicles or route planning. On this basis, possible focuses for CO₂ reductions are established. Through the offsetting of unavoidable emissions, the company is awarded the "myclimate neutral transport" label.

HOTEL INDUSTRY

Switzerland has a longstanding hotel industry tradition which has benefited from the beauty of nature for generations. But touindustry too, are often criticised for not changing landscapes in harmony with nature. Precisely for this reason, it is time to create sustainable offers in the hotel industry.

Since 2010, myclimate offers an industry solution for the hotel industry in Switzerland under the patronage of "hotelleriesuisse" and in cooperation with BKW FMB Energie AG, the industry's association. This comprehensive package the creation of an individual hotel's carbon footprint, followed by an energy-efficiency analysis and a sensiti-sation of employees. In doing so, the hotel is directed towards sustainable de-velopment with the performance management approach. For offsetting its CO₂ emissions, the hotel is awarded the "my neutral hotel" label. "myclimate





+ ACTION - REACTION

CLIMATE HOURS FOR CLIMATE PIONEERS

Children and adolescents are interested in climate change, its causes and consequences. They are worried about the future and would like to do something about climate

The "climate pioneers" climate education project means that climate protection can be experienced in the classroom. It offers classes from kindergarten through to upper school level the opportunity to implement their own climate protection projects and supports them in the development and implementation of their ideas. "Pioneers are people who are brave and commit themselves to doing something. We climate pioneers are committed to the climate", says a 14-year-old participant from Zurich.

Together with Solar Impulse and myclimate, Swisscom has launched the project "climate pioneers" under the patronage of the Federal Office for the Environment. "Climate pioneers" has two prominent patrons: the climate pioneers Bertrand Piccard and André Boschberg. The two men plan to circumvent the globe in their solar aircraft, Solar Impulse, in 2014 and by doing so, highlight the current dependency on fossil energies. "A pioneer is not only someone who walks on the moon, climbs Mount Everest, discovers the North Pole or flies around the world in an airplane or hot-air balloon. Pioneers are, in particular, also children, who are curious and question things so that they can create something new in their area. I am a pioneer, I want to search

and research, then I am happy", says Bertrand Piccard.

There are many ideas, and there is no limit to one's imagination. For this reason, myclimate is jointly looking for the climate pioneers of tomorrow with Solar Impulse and Swisscom. Bertrand Piccard and André Boschberg grant all participating classes exclusive insight into their work with Solar Impulse.



CLIMATE POEM

Lisa wants a better world too and everyone is a climate hero. Don't make so much CO2 or you'll break the world in two. Near to your home your office should be, then it's easy to walk there, you'll see.

Every district has a huge park, no-one has to wait until it's dark Seasonal, regional that is so banal, An apple and a pear tree, and a lot of space for free. There are playgrounds too, for me and you. There's room for animals of all kinds. not just pets in the human minds. We use the wind and the sun, cycling is so much fun. A world of plenty, not only for the gentry. They want to sit at tables so long, while children play and sing a fun song. The planet we can save when we shower not bathe. It's nice here, you know that dear.

neonle laugh at oil price hikes We sit under the tree and continue elsewhere the dream, you and me.

Flowers grow out of exhaust pipes,

. It's only a story, but a nice one and not gory about what we think and do, and in our thoughts we can rule the world too.

Climate Pioneers: Céline, Rahel, Naomi, Erin (11 years old)

HOT STUFF - CHILL OUT: THINK GLOBALLY, ACT LOCALLY

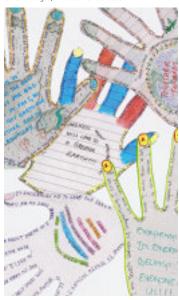
The pupil Tagba Sinazima from Togo expects from the Hot Stuff - Chill Out project that all participating adolescents will encourage each other to continue even if it is sometimes difficult. Her classmate Mama Salamatou confirms: "Our parents are complicated. We keep having to explain everything to them again. They must understand that bush fires are pointless. We must protect our trees and find new ways as to how we can burn less wood for cooking."

The aim of the Hot Stuff - Chill Out education project of myclimate's climate education is that adolescents around the world come together and exchange information on the topics of climate change and climate protection. The African classes write letters to Switzerland in which they speak of their tree planting campaigns, or they report that they have installed computers which are operated with sun power. The Swiss classes examine their own consumption and mobility habits or consider the political dimensions of climate protection. Drawings are passed to and fro, Youtube films are uploaded on to the Internet, photos are exchanged and the proceeds of street events at Swiss schools flow into the project ideas of the African and Indian classes

International partnerships help make more than 1,000 pupils in eight countries reconsider their own climate behaviour. In Nakuru (Kenya), Kampala (Uganda), Dharamsala (India) and Basel (Switzerland), children are building the city of the future. Silvia Nashipae from Kenya explains her model of a farmyard with a biogas plant, solar panels and water recovery in a film, and thereby inspires the school children in Switzerland to include their visions and ideas in their own model. Over 200 children were involved in creating a city made of cardboard and fabric in Rasel in response to Silvia's film

Hot Stuff - Chill Out addresses a global problem with an international response. The aim is to implement projects around the world which sensitise and reduce CO₂ emissions. Projects in which energy and commodities are used as effectively and efficiently as possible

Financing: Credit Suisse Foundation, Federal Office for the Environment (FOEN), AVINA Foundation, Christoph Merian Foundation, Zug Lottery Fund, Dietschweiler Foundation, Canton Thurgau, Ernst Göhner Foundation



Forward-looking. Competent. Sustainable. Our climate education. myclimate's climate education not only provides knowledge on climate change and climate protection, it also encourages action on behalf of a more active climate protection in one's everyday life

WORKSHOP FOR THE CLIMATE - APPRENTICES JOINTLY DESIGN THE FUTURE

myclimate's "Climate Laboratory" combines youthful creativity and commitment with well-founded knowledge of the environment and climate know-how. More than 2,500 apprentices from around 70 vocational schools, training associations and businesses in Switzerland have already implemented since 2007 a total of 167 sustainable projects which reduce CO, or promote energy efficiency. Also since September 2010 in Germany.

What does one's future job have to do with global warming? With what technical measures can energy be saved? And how can these ideas be implemented? An apprentice in his 3et year of training reads the announcement of the 2010/2011 "Climate Laboratory" at www.klimawerkstatt.ch and thinks: "Every employee simply needs to be aware of his influence and soon the ball will start rolling".

myclimates "Climate Laboratory" provides apprentices with the opportunity to use their professional expertise in energy-saving and more efficient projects. Simple measures are required. In doing so, the apprentices are free to choose whether they implement their ideas in the household, in the vocational school, in the business or in public spaces. "Thanks to the varied range of the Climate Laboratory, the apprentices get to actively work on one of the most topical issues of today – that creates and guarantees sustainability", says a teacher from the St. Gallen vocational school. For this commitment, myclimate received the NATIONAL Energy Globe Award 2010 Switzerland on 3 June 2010 - the environment prize of the Energy Globe Foundation. In February 2011, the "Climate Laboratory" Germany was awarded as Workshop N-Project 2011.

National partners Switzerland:

- Conference of Swiss Vocational Training Offices (SBBK)
- Conference of Swiss Directors of Vocational Schools (SDK/CSD)
 - Öbu Network for Sustainable Business

National partners Germany:

- Ministry for the Environment, Conservation and Traffic, Baden-Württemberg
- . Ministry for Culture, Youth and Sport, Baden-Württemberg

Financing: ABB Schweiz AG (main sponsor 2010/2011), Mercator Foundation Switzerland, Federal Office for Vocational Training and Technology – BBT, Swisscom Schweiz AG

The best projects 2009/2010 in the four categories of energy, innovation, sensitisation and planning were awarded a prize at the Lucerne vocational training centre on 18 June 2010.



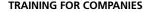


The electronics apprentices of the first year at the General Vocational School in Basel presented a power-saving street light and won the first prize in the innovation category. The idea is that street lights do not burn permanently. The lights are fitted with motion sensors, which indicate when a car or pedestrian passes the light and then trigger the lights to go on.





The first prize in the sensitisation category went to the Blackfruit project of the 2nd vear graphics apprentices from the School for Design in Bern and Biel. With small stickers stuck to fruit and vegetables in the supermarket, the apprentices want to make consumers aware of the embodied energy within them. The project group's blog aims to provide information, feedback and encourage others to follow their lead.



myclimate's climate education provides climate knowledge to various target groups – including employees. Feasible climate protection measures are developed jointly. The independent implementation in a business environment thereby becomes child's play.

What is the connection between companies and global warming? How does active climate protection provide economic benefits? And what contribution can every individual employee make?

Employees can counteract climate change through lots of small changes, myclimate's climate education presents remarkable facts, questions habits and develops feasible climate protection precautions jointly with companies. Through tailor-made courses, employees are given in-depth insight into climate protection mechanisms and internal efficiency measures

In 2010, myclimate's climate education conducted employee training for various companies.

Selection of references 2010:

Workshops: Mercator Foundation Switzerland, Comit AG, PricewaterhouseCoopers Zurich Trainings: Swiss Youth Hostels, Chocolats Halba, Peyer Bern, more than 20 printing businesses





Apprentices of Bobst SA, Lausanne, won the planning prize with their practical idea of replacing the disposable cups of the water cooler in the company with returnable cups. Implementation is planned for 2011 and will thereby help the company to save resources, CO, and costs.





The Automation Engineers Group of Learning Centres LfW in Zurich won the energy prize with its project for occupational lighting optimisation. The new lighting is controlled via several dimming sensors in order to dim the lights in the event of sufficient light irradiation from outside. The existing fluorescent lamps of 65 watts were converted to lamps with 58 watts, thus saving 4,200 kWh per year.





+ TEAM

- LONE FIGHTERS

CSI LEASING

CSI Leasing has cooperated with myclimate Germany since 2010. The globally active leasing company for information and telecommunication technology (ITC) offers all customers the option of climate neutral ITC leasing. Using a CO₂ calculator developed by myclimate, CSI Leasing establishes the greenhouse gas emissions of the ITC products leased. Customers can offset their emissions by paying a small surcharge on top of the monthly leasing rate. The new service is available to all customers in Europe, Asia, North and South America.



DANONE SWITZERLAND

Danone Switzerland opted entirely for climate neutral products and is the first company in Switzerland to manufacture and sell climate neutral fresh dairy products. The company completely offsets its CO₂ emissions along the entire value added chain, from the raw material milk, to production and transport, through to the disposal of packaging. In this way, an equal amount of greenhouse gas emissions is saved by the company, Danone Switzerland, as it causes with its products and business activities.

Danone pays a climate protection contribution of a few centimes for every product sold. With this amount, all emissions are offset in the carbon offset project in Kakamega (Kenya) where efficient stoves are promoted.



SEAT UND HYUNDAI

In 2011, at the 81st Geneva International Motor Show, myclimate celebrated its one millionth ton of CO₂ and presented awards to Hyundai and Seat. The car manufacturers have integrated CO₂ offsetting in their products in an exemplary way. Seat has given all company car and fleet customers 20,000 kilometres of climate neutral driving when buying a new car since 2008. Seat goes even further for purchases of an Ibiza E-Ecomotive: The efficient vehicle only emits 89 grams of CO₂ per kilometre, and emissions are offset by Seat over the entire life cycle of the vehicle.

Hyundai has cooperated with myclimate since 2009 and gives all buyers 12,000 kilometres of climate neutral driving. In 2010, on the occasion of the 20 $^{\rm th}$ anniversary, it was even 20,000 kilometres. As a result, more than 15,000 tons of CO $_2$ were offset in myclimate carbon offset projects.





FESTIVAL DEL FILM LOCARNO

Watching climate neutral films on the Piazza Grande was the motto for the first time in 2010 at the 63 the Festival del film Locarno. The fact that such major events also have an impact on the environment is obvious. The festival management reduces these as much as possible, for example, with 70 per cent of its festival fleet of vehicles being hybrid vehicles. All unavoidable emissions which were generated during the event in Locarno and its preparation were offset in 2010 in a myclimate carbon offset project. The Festival del film Locarno specifically decided to support a carbon offset project in Uttarakhand, India, which promotes the use of biomass briquettes instead of coal and liquefied gas as its fuel.



SUNSTAR

The hotels of the Sunstar family are doing everything to consistently improve the energy efficiency of their own hotels with targeted energy-saving investments and to thereby continuously reduce CO₂ emissions. The remaining emissions are fully offset by Sunstar in myclimate carbon offset projects. In 2010, Sunstar invested some 15 per cent of its net profits in this. For its commitment as the world's first climate neutral hotel group, Sunstar won the myclimate award at the Swiss Travel Industry Fair TTW 2010.



Our partners. Our customers. Our joint success. An important factor of success for myclimate is demanding customers and partners who assume responsibility for climate change. Small and medium-sized companies, globally active companies, NGOs and state institutions all appreciate the high quality and pragmatic approach of myclimate.

KUONI'S "SAVE THE BEAUTY" CAMPAIGN

Since 2007, Kuoni has offered, in cooperation with myclimate, the option to voluntarily offset flight emissions when booking flights. In September 2010, Kuoni launched a new advertising campaign under the motto of "Save the Beauty". It focuses on offsetting flight emissions and aims at increasing the number of travellers using this option. It was launched on the occasion of the Zurich Film Festival with various actors as ambassadors.

In exchange, Kuoni customers receive a "Save the Beauty" wristband if they offset the emissions of their flight. The wrist-let can then be worn – either as a wristband or on their suit-case – as a visible sign of their contribution to climate protection. All funds that Kuoni raises from CO₂ offsetting are invested in the myclimate carbon offset project in Bali.



FERIENART RESORT & SPA

Ferienart Resort&Spa in Saas-Fee, Valais, is strongly committed to the environment and implements this actively in its everyday life. One pillar in the sustainability strategy of the hotel is the offsetting of CO₂ emissions. All CO₂ emissions caused by a stay at the hotel, such as for lighting, heating, hot water, food and waste, are offset. With the voluntary contribution, specific CO₂ emissions reductions become possible, supporting a solar stove project in Madagascar.



BESORTASPA SAAS-EEE

SWISS YOUTH HOSTELS

Swiss Youth Hostels are committed to environmental protection with myclimate. Since 2008, the guests of Swiss Youth Hostels can offset the emissions generated by their overnight stays. At the Swiss Travel Industry Fair TTW, myclimate presented the myclimate award in auturna 2010 to the Youth Hostels. The reason being that guests can directly offset their emissions when booking. As a result, the voluntary participation of guests staying overnight could be raised to more than 60 per cent.



HOTELPLAN SUISSE

The Hotelplan Suisse travel company has offset all business trips of its employees since 2006 and has also recommended its customers to fly climate neutrally since 2007. Through this, Hotelplan Suisse supports a myclimate carbon offset project in Brazil. This project involves a wood-chip power plant in the Amazon region. The project in Itacoatiara is the first in the world to generate emission reduction certificates on the basis of sustainably harvested biomass from FSC-certified forestry.





ANOTHER SUCCESSFUL FINANCIAL YEAR.

+ DOUGH

- DIOXIDE

More dough. Less dioxide. Up until today, myclimate customers and partners have already offset one million tons of CO2.

PROFIT AND LOSS ACCOUNT

	2010°	2009
INCOME	CHF	CHI
Income from offsetting	9,760,130	9,875,88
Income from services – climate education	770,575	533,753
Income from services – CMS	907,046	853,470
Other income	389,748	352,304
Total	11,827,499	11,615,408
DIRECT EXPENSES FOR SERVICES		
Carbon offset projects		
 direct expenses 	-4,962,733	-4,828,651
 reseller commission 	-155,007	-357,199
 credit card payments commission 	-10,765	-16,082
Climate education expenses	-705,602	-737,609
CMS expenses	-908,826	-704,145
Other expenses	-84,850	(
Various income reductions, VAT	0	-80,000
Total	-6,827,783	-6,723,686
ADMINISTRATIVE EXPENSES		
Personnel	-2,943,612	-2,247,18
Settlement personnel expenses	1,269,702	1,018,414
Travel and representation	-88,258	-56,444
Rental, energy, maintenance	-188,881	-150,965
Advertising, marketing	-279,317	-246,949
Other administrative expenses + IT	-285,542	-265,332
Depreciations fixed assets	-118,722	-81,782
Settlement administrative expenses	1,055,115	823,573
Total	-1,579,514	-1,206,665
SUBTOTAL RESULT OPERATION	3,420,201	3,685,057
FINANCIAL RESULTS		
Financial income	49,338	36,505
Foreign currency income	-684,513	-192,208
Total	-635,175	-155,704
Extraordinary income	373,000	(
Extraordinary expenses	-19,007	(
Total	353,993	(
RESULT BEFORE FUND CHANGES	3,139,020	3,529,354
FUND CHANGES		
Withdrawn from carbon offset		

In the fiscal year 2010, for the first time the financial statement of the foundation myclimate was consolidated in accordance with Swiss GAAP FER including myclimate Germany gGmbH. Basis for comparison is the financial statement of the foundation myclimate for the fiscal year 2009.

-8,005,168

-3.042.626

96,393

-96,393

-96,393

-8,194,045

-3.365.600

163,754

-163 754

-163,754

Investment in carbon offset project fund

ALLOCATIONS FROM RESULT Allocation to acquired free capital

Total

Total

ANNUAL RESULT

Organisation capital

The original foundation capital of CHF 80,000 was increased by CHF 170,000 The original normation regular of the 70,000 was incleased by Len 70,000 to the new level of CHE 250,000 following a decision by the Foundation Board on the basis of the 2008 profit and loss accounts.

The acquired free capital is made up of the balance carried forward plus the annual return in 2010.

BALANCE SHEET

Balance sheet as of 31.12.	2010*	
ASSETS	CHF	CHF
Current assets		
Cash and cash equivalents Accounts receivable from supply and	10,519,021	6,864,886
services		
from third parties Other accounts receivable	3,953,741 53.006	3,396,383
Accrued income and prepaid expenses		15,076
– for third parties	130,632	618,886
– for myclimate Deutschland gGmbH	0	57,622
Total current assets	14,656,400	10,952,852
Fixed assets		
IT + tangible assets	321,944	282,500
Participation myclimate Deutschland gGmbH	0	43,638
Loan myclimate Deutschland gGmbH	0	142,922
Loan climatop	99,694	0
Financial assets	30,538	30,415
Total fixed assets	450 476	400 475
TOTAL TIACA ASSETS	452,176	499,475
TOTAL ASSETS	452,176 15,108,576	11,452,327
TOTAL ASSETS	15,108,576	11,452,327
TOTAL ASSETS EQUITY AND LIABILITIES	15,108,576	11,452,327
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and	15,108,576	11,452,327
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services	15,108,576 CHF 53,708 108,103	11,452,327 CHF
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Accuned expenses, deferred income	15,108,576 CHF	11,452,327 CHF
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounte payable from supplies and services Accounted expenses, deferred income Long-term borrowings	15,108,576 CHF 53,708 108,103	11,452,327 CHF 187,637 207,796
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services	15,108,576 CHF 53,708 108,103 2,592,484	11,452,327 CHF 187,637 207,796 1,431,696
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Accuned expenses, deferred income Long-term borrowings Provisions Total borrowings	15,108,576 CHF 53,708 108,103 2,592,484 65,035	11,452,327 CHF 187,637 207,796 1,431,696 433,000
FOUTH ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Account expenses, deferred income long-term borrowings Provisions	15,108,576 CHF 53,708 108,103 2,592,484 65,035	11,452,327 CHF 187,637 207,796 1,431,696 433,000
FOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts papelses from supplies and services Accounts papelses, deferred income Counted expenses, deferred income Counted expenses, offerred income Counted expenses, offerred income Counter of the Co	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129
FOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accrued expenses, deferred income Long-term borrowings Provisions Total borrowings Fond capital Carbon offset project fund	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330 11,645,226	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129 8,602,600
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Accuned expenses, deferred income Long-term borrowings Provisions Total borrowings Fund capital Carbon offset project fund Total fund capital	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330 11,645,226	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129 8,602,600 8,602,600
EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Account experies, deferred income Long-term borrowings Frovisions Total borrowings Fund capital Carbon offset project fund Total fund capital Organisation capital	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330 11,645,226	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129 8,602,600
TOTAL ASSETS EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Accrued expenses, deferred income Long-term borrowings Provisions Total borrowings Fund capital Carbon offset project fund Total fund capital Organisation capital Foundation capital	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330 11,645,226 11,645,226	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129 8,602,600 8,602,600
EQUITY AND LIABILITIES Short-term borrowings Accounts receivable from supplies and services Accounts payable from supplies and services Accounts payable from supplies and services Account experies, deferred income Long-term borrowings Total borrowings Total borrowings Fund capital Carbon offset project fund Total fund capital Organisation capital Foundation capital Foundation capital Foundations	15,108,576 CHF 53,708 108,103 2,592,484 65,035 2,819,330 11,645,226 11,645,226 250,000 -41,971	11,452,327 CHF 187,637 207,796 1,431,696 433,000 2,260,129 8,602,600 8,602,600 250,000

CASH FLOW ANALYSIS

CHF 3,139,020 118,722 -595,288 0 545,876 0 -233,623 1,160,788 -367,965 3,767,529	3,529,354 81,782 -2,098,540 122,577 -56,597 5,000 159,332 -320,598 80,000
3,139,020 118,722 -595,288 0 545,876 0 -233,623 1,160,788 -367,965	3,529,354 81,782 -2,098,540 122,577 -56,597 5,000 159,332 -320,598 80,000
118,722 -595,288 0 545,876 0 -233,623 1,160,788 -367,965	81,782 -2,098,540 122,577 -56,597 5,000 159,332 -320,598 80,000
-595,288 0 545,876 0 -233,623 1,160,788 -367,965	-2,098,540 122,577 -56,597 5,000 159,332 -320,598 80,000
0 545,876 0 -233,623 1,160,788 -367,965	122,577 -56,597 5,000 159,332 -320,598 80,000
545,876 0 -233,623 1,160,788 -367,965	-56,597 5,000 159,332 -320,598 80,000
545,876 0 -233,623 1,160,788 -367,965	-56,597 5,000 159,332 -320,598 80,000
0 -233,623 1,160,788 -367,965	5,000 159,332 -320,598 80,000
0 -233,623 1,160,788 -367,965	5,000 159,332 -320,598 80,000
-233,623 1,160,788 -367,965	159,332 -320,598 80,000
1,160,788 -367,965	-320,598 80,000
-367,965	80,000
-367,965	80,000
3,767,529	
	1,502,311
c	
-158,166	-275,782
0	-43,638
14746	(
	_90
-143,544	-319,519
-99,694	-142,922
-29,801	(
-129,495	-142,922
3,494,491	1,039,870
7.024.530	5,825,016
10,519,021	6,864,886
3,494,491	1,039,870
	-29,801 -129,495 3,494,491 7,024,530 10,519,021

2010*

2009

CAPITAL CHANGES

		/ inocution	michia	Disposai	
2010* / CHF	Initial assets	(external)	fund transfers	(external)	Final assets
Funds from equity financing					
Foundation capital	250.000				250,000
Acquired free capital (accumulated)	339,597		96.393		435,990
Capital provisions		-41.970			-41,970
Annual result		96,393	-96,393		-
Organisation capital	589,597	54,423	-	-	644,020
Funds from fund capital					
Carbon offset project fund	8,602,600	8,005,168		-4,962,542	11,645,226
Fund capital with restricting					
appropriation	8,602,600	8,005,168	-	-4,962,542	11,645,226
2009 / CHF					
Funds from equity financing					
Foundation capital	250,000				250,000
Acquired free capital (accumulated)	175,843		163,754		339,597
Annual result		163,754	-163,754		_
Organisation capital	425,843	163,754	-	-	589,597
Funds from fund capital					
Carbon offset project fund	5,237,000	8,194,045		-4,828,445	8,602,600
Fund capital with restrictive					
appropriation	5.237.000	8.194.045	_	-4.828.445	8.602.600

Allocation

Internal

Disnosal

In accordance with the policy of the Foundation Board, the carbon offset projects fund must be increased by at least 80 % (82.3 % in the year under review, in accordance with the purply of the Productional Bodalou, the Valorio Host polycest four lines are trained by at least 60 to (62.3 % in the year under levely previous year 82.9%) of the current climate protection and offsetting income. From this, the expenditure incurrent for ongoing carbon offset projects in the current financial year is taken. As at the end of 2010, pending offset commitments of 369,093 tons (2008. 229,017 tons) emission reductions exist. mydinate committs to is clients to invest the received CQ, offset payments in carbon offset projects within two years as a rule and to retire the certificates for the achieved verified CQ, emission reductions within three years.

- FND

APPENDIX TO THE FINANCIAL STATEMENT

1.) General accounting regulations and standards of valuation 1.1.) Accounting basis

1.1.) Accounting basis
Accounting is in accordance with the professional recommendations for accounting (Swiss GAAP FER), published by the expert commission for the recommendations on accounting, and conforms with the core FER standards in consideration of FER 21 and the Swiss Code of Obligations and the requirement cordance with the professional recommendations for ac-

sideration of FER. 21 and the Swiss Code of Ubligations and the requirements of the charter. The consolidated financial statement provides an accurate picture of the assets, the financial and the profit circumstances (true and fair view), drafted at con-tinuation values (going concern) taking into consideration the materiality prin-

ciple.

The profit and loss account is presented in the total cost accounting format, expenditure and earnings are apportioned on an accrual basis according to

1.2.) Consolidation principles

1.2.) consolutation principles
General information: The consolidated financial statement is based on the individual statements of all group companies, in which the myclimate Foundation directly on indirectly holds more than 50% of voting rights or which it controls in any other way, as created as of 31 December in accordance with standard principles. The companies included in the consolidation are stated under 4.3. The capital consolidation is conducted in accordance with the Anunder 4.3. The capital consolidation is conducted in accordance with the Anglo-Saxon purchase method. In dioing so, the equity capital of the group companies at the time of acquisition or establishment is offset against the book value of the participation in the holding company. At this time, the assets and liabilities of the group company are valued by principles that are standard throughout the group at current values. Assets and liabilities and expenditure and income of the consolidated companies are recorded in full on the basis of the consolidated companies are recorded in full on the basis of the consolidated companies are recorded in full on the basis of the consolidated and income from internal Group transactions are eliminated. Foreign currency conversion: The financial statements in foreign currency to the consolidated are converted to the currency of the consolidated financial statement. This conversion is carried out by the due date method. The following is converted:

- ing is converted:

 the assets and liabilities at the exchange rate on the balance-sheet date,

 the equity capital at historic rates,

 the profit and loss account and cash flow account with the average rate of
- the year,
- the movements in the investments and provisions analyses with the average rate of the year. The differences resulting from the application of the above conversion rates are

credited to or debited from the group provisions without effect on net income. The corresponding amounts are based on the change in consolidated equity

The properties of the properti

Fixed assets: These include investments in the rented space, electronic data processing equipment and software. Valued at acquisition cost, less economically necessary depreciations, corresponding to a period of use of three to five

processing equipment air a survives. The counts in except the counts of the other of the years.

All assets: Long-term financial accounts receivable from associated frameniations and financial investments made in their parties are valuated at acquisition price, less any impairments. Shares in associated organisations are recorded and valuated with the equity method.

Carbon offset project fund: In this matter, it is referred to the "capital changes" of this financial statement.

Organisation capital: The organisation capital serves the future general – not fund-bound – fulliment of the airs of the foundation, as well as covering any additional administrative expenditure that may occur. Income: This includes all donations for voluntary CO₂ offsetting and revenues for compliance offsetting. Climate education and Carbon Management reserves (CMS) are individual exvises a part of the foundation purpose, which myclimate provides to individual customes or which are made possible by Direct expenditure. This includes the expenses directly incurred for active offsetting and service projects in the year under review.

2) Explanations on the consolidated financial statement (information on selected balance-sheet positions)

2.1.) Changes to consolidation companies The following company was consolidated in 2

- 2.1.) Changes to consolidation companies
 The following company was consolidated in 2010 for the first time:
 —myclimate Deutschland gGmbH, Reutlingen, Deutschland
 (cetablished on 27.10.2009, consolidation was not conducted in 2009 for
 reasons of insignificance), use further explanations under 4.3.
 2.2.2 Cash and cash equivalents
 Cash balance, postal deviewe accounts and bank balance, The foreign currency
 share in EUR, USD and GBP is 44% (previous year \$2.9%).

2.3.) Accounts receivable

In CHF	31.12.10	31.12.09
from offsetting partners	3,413,000	2,625,827
/. necessary value adjustments	0	-50,224
from services and others	540,741	820,780
/. value adjustments	0	0
Total accounts receivable from supply and services	3,953,741	3,396,383
Total other accounts receivable	53,006	15,076
The fernion currency chare of the total of all access	nte rocoiusblo ic	22.0/ (provi

ous year 26%)

2.4.) Accrued income and prepaid expenses

In CHF	31.12.10	31.12.09
Accruals carbon offset projects	24,167	455,173
Accruals climate education	20,000	124,648
Accruals operating expenses (rent, VAT, etc.)	86,465	39,065
Total accrued income and prepaid expenses	130,632	618,886
Total accrued income and prepaid expenses with myclimate Deutschland gGmbH	0	57,622

2.5.) Accrued expenses, deferred income

In CHF	31.12.10	31.12.09
Accruals offset commitments	2,039,651	1,038,964
Performance accruals income from services	315,638	147,532
Accruals operating expenses (overtime, bonuses, audit, annual report, etc.)	237,195	245,200
Total accrued expenses, deferred income	2,592,484	1,431,696

The accrued offset commitments refer to pending payments as of the end of the year in various carbon offset projects, in particular to: Biogas Nepal, Itacoatiara Brazil, Compost Bali.

2.6.) Provisions
The uncertainty over the VAT accounting obligation on offset revenues has been clarified, for which reason the provisions of the previous years of CHF 373,000 have been dissolved. A provision in the amount of CHF 60,000 regarding the uncertainty over cantonal tax on profits on service revenues was

3.) Details on the profit and loss account (below is some information on selected positions of the profit and loss account)

3.) Details on the profit and loss account (below a some information on selected positions of the profit and loss account) and 1.1 income Total income was slightly increased by 1.8 % on the previous year, offset revenue is slightly lower due to foreign current, weaknesses (EUR, F149 despital, again higher offset quantities, service revenue was increased by 18.8% oberall. 3.2.) Direct expenses
7.2. Direct expenses
7.2. Direct expenses
7.2. Service (S14, S14) in according to the control of the service of

ance with actually accrued hours/wage costs were offset with pro rata social contribution costs and administrative costs against the direct project expenses. The revenue reductions consist mainly of the provisions for representatives.

3.3.) Administrative expenses

The myclimate team had grown by the end of 2010 to 39 employees (including The mydimate team had grown by the end of 2010 to 39 employees (including three persons performing civilian service in leu of military service and one apprentice) with a total of 32.25 full-time positions. Over the year, 10 persons performing civilian service worked for mydimate and three interns were employed. 11 new hires compared to 10 employees leaving, All employees worked hours that corresponded to 31.5 full-time positions in 2010. 10 pool the mydimate team consisted of 35 employees (incl. two persons performing civilian service) with a total of 28 full-time positions, which worked hours corresponding to 22 full-time positions. The administration, marketing, ental and IT costs were stable compared to the previous year. Advertising and marketing include general expenses for raising awareness of the mydimate brand and pursuing foundation aims through information events, stand events, fair presences, touring exhibitions, etc. in terms of climate and environmental awareness.

awareness.

Compensation of the executive bodies: Depending on the expenses incurred, a total of CHF 37,000 was apportioned to the Foundation Board (President, Deputy President, Foundation Board members) to compensate for expenses in 2010 (previous year CHF 21,000). The compensation of the management members is determined by the Foundation Board Committee and corresponds to market-based circumstances

For more information on calculated personnel and administration nses, see explanations under 3.2.

expenses, see explanations under 3.2.
3.4.) Currency adjustments
The considerably low rates of the foreign currencies of USD, EUR over the year and, in particular, also at the year-end 2010 caused significant accounting cur-

and, in particular, also at the year-end 2010 caused significant accounting cur-rency write-offs.
4) Further information
4.1) Pension plan provisions
The myclimate employees are insured within the framework of the occupa-tional pension plan with the Abendrot Foundation, Basel. As at the end of 2010, all prenium payments had been made (as in the previous year).
4.2) Risk assessment
The management and the Foundation Board invised the comprehensive risk reasonable that the control of the provided that taken any second that the control of the provided that taken any second that the control of the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second to the provided that the provided that taken any second that the provided that the provided that taken any second to the provided that the provided that taken any second that the provided that the provided that taken any second that the provided that the provided that taken any second that the provided thas the provided that the provided that the provided that the prov

4.3.) Investments in Share Share capital (nominal) myclimate Deutschland gGmbH 100 % EUR 25,000

This investment is balanced together with the incurred foundation expenses myclimate Deutschland was established in November 2009. Revenues during the development for 2009 were still insignificant. For this reason, a consolidated financial statement 2009 was not prepared. In 2010, however, a first

dated financial statement 2009 was not prepared. In 2010, howeve, a first consolidated annual statement was prepared with a result for myclimate Deutschland of — EUR 134,000 (CHF 185,000). The current loan of myclimate Deutschland from the myclimate Poutschland from the myclimate Poutschland from the throughout control of the Chromotomic Value office rent in 2010

Office Pertit in 2010.
4.5.5 Fire insurance values
Operational insurance from Basler for fire/elementary damage, insurance sum
CHF 560,000 (previous year none).
4.6.) Contingent liabilities and events occurring after the balance-sheet

None

PERFORMANCE REPORT

Establishment, document and regulations

Establishment, document and regulations The original foundation CEIP (Climate Protection Partnership) was established in August 2002 by the Federal Office of Cnil Avastion (FOCA), BHP Brugger und Partner AG, Cartlas Schweck, the Swiss Federal Institute of Aquatic Science and Technology (Eawag), Econcept AG, canton of Glarus, Seecon Gribbl and Por Rolf Jelec with capital of CHE 90000 and ploned forces with the ETH spin-off association ingritimate in June 2006 to create the ingritimate Foundation See Science (Company) of the Science of Company (Company) of the Science B 80, 2, res. 5 at 0.6 and rev. 27.1 1.09 the egulations are also clasted 5 a did rev. 27.11.09. The foundation is subject to the Swiss Federal Foundation Super-vision.

Foundation purpose

The foundation finances and promotes carbon offset projects in Switzerland and abroad in cooperation with suitable partners. In doing so, it observes sus-

tainable development principles. It pursues its purposes in particular by: – promoting energy efficiency,

promoting energy enricency,
 promoting penewable energy sources,
 promoting political, economic and financial structures and processes, which support the implementation of carbon offset projects.
 The foundation is a not-for-profit organisation and pursues no commercial or

The foundation is a not-fo-profit organisation and pursues no commercial or self-promotion goals. It is neutral as regards party politics and religion. Foundation Board The following persons sat on the Foundation Board The following persons sat on the Foundation Board To 2012.

— Dr Rolf Jeker, President', Committee, elected until the end of 2012.

— Dr Sabine Perch-Melseen, Deputy President', Committee, elected until the end of 2012.

— Van Wienner, elected until the end of 2012.

— Hars Wienner, elected until the end of 2012.

— Hars Wienner, elected until the end of 2012.

— Dr Us Sabine Religion EA, elected until the end of 2012.

— Dr Us Sabine Religion EA, elected until the end of 2012.

— Por Use Religion EA, elected until the end of 2012.

— Port Wolker Hoffmann, elected until the end of 2012.

* These members of the Foundation Board have joint signatory authority. Management

Management René Estermann, Managing Director

Alain Schilli, Deputy Managing Director* (left in January 2011)

joint signatory authority

Management Committee
In November 2010 the Foundation Board elected the following unit managers

In Noambee 2010 the Foundation Board elected the following unit manages to the Management Committee with powers of attorning.

In the Management Committee with powers of attorning the Manager — Laterin Delantonio, Sales, Marketing, Communication Unit Manager — Laterin Delantonio, Sales, Marketing, Communication Unit Manager — Leroen Loosi, Carbon Management Services Unit Manager — Lar Bünger, Administration Unit Manager — Lar Rünger, Management — Lar Bünger, Administration Unit Manager — Lar Rünger, Management — Lar Rünger, Management — Lar Rünger, Lar Rünger, Management — Lar Rünger, — L

Activities of the foundation
Please refer to the detailed specification of services in accordance with the an-nual report 2010 published separately – also available at www.myclimate.org

WE WILL MAKE UP FOR IT!

- "Have you run off to Spain with your best friend's wife in a convertible?"
- "Made artificial snow for a half pipe with a snow cannon in the neighbour's garden at Easter?" "Jetted off to Barcelona for a game of cards with friends over the weekend?"
- "Fallen asleep drunk in front of the open fridge on your wedding night?"

You can make up for it by offsetting your CO₂ emissions with myclimate! This is how we have been advertising myclimate across the broad public media for some months. Are our greenhouse gas emissions really sins? And can they really be fixed, balanced, offset? What is our responsibility for the future as individuals, as entrepreneurs? Sustainability: Finding the right balance between business, social and environmental needs. This is no simple challenge; we often exaggerate. Why? Because anything that is free is under-valued, abused, over-used and polluted; just like greenhouse gas emissions, for instance. That can be corrected in business terms by internalising the external costs. Nicolas Stern, a former World Bank economist, once referred to climate change as "the biggest market failure in the history of mankind".

No price for CO₂, no effort towards a successful CO₂ balance of the future.

Indeed, a price signal, the polluters pay principle, must also apply for gas waste, globally! And every company needs a CO, balance! And the CO, balance curve of the future must have a steep downward trajectory in comparison to the financial balance: "more dough – less dioxide!", by 2050 a reduction of 80 to 95 % in industrial countries to 1 to 2 tons of CO, per head and per year towards the low carbon society, otherwise it will get sustainably too hot.

But as big as the challenges are, so are the business opportunities: positive energy buildings, clean cooking, clean mobility, clean power – cleantech is in demand! And it also requires a clear, binding, regulatory framework, both the "global post-kyoto" deal and an ambitious national climate protection act, and, of course, as few but also as many regulations as necessary. This provides investment security and opens up opportunities for a sustainable economy and society. And this also promotes additional, voluntary measures.

"Do the best and offset the rest" is our myclimate mantra: i.e. at our own discretion and

"Do the best and offset the rest" is our myclimate mantra: i.e. at our own discretion and within our area of activity, and until we are perfectly climate neutral of our own accord, we balance/offset our sins, establish a balance.

Doing good makes you feel good sustainably – and so does making up for things

René Estermann, CEO myclimate

MYCLIMATE CIRCLE OF FRIENDS

You would like to take action in climate protection? Become part of the circle of friends of myclimate. As friend of myclimate, you support our work in climate protection with an annual amount:

- CHF 80.00 for adults
- CHF 40.00 reduced for students, trainees, low-income earners and teachers
- CHF 120.00 for families and non-profit organisations





+ QUALITY - QUANTITY

+söhne Werbung 3Freunde Klimaneutrale Kleidung

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ABB Schweiz AG Abonax AG ACG Association Communes Genevoises action medeor e.V. advocacy ag AGIS Ails Geneva Airplus International Airshed Akademie für Natur und Umwelt des Landes Schleswig-Holstein AllFruits SA

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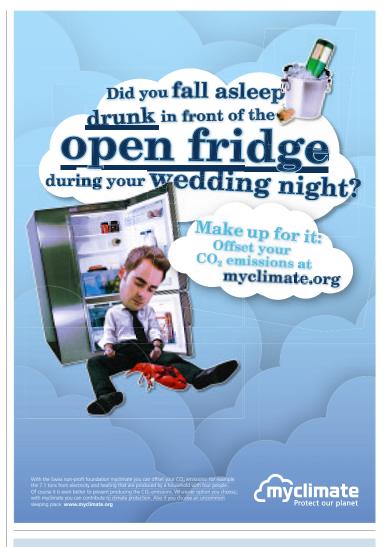
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